

# INTERNATIONAL CONSULTING GROUP PRESENTATION



**International Consulting Group (ICG)** – is an international group of companies operating since 1995 (as a separate brand since 2006). Our aim is to help our customers and partners to make their business more profitable and efficient.

**ICG members are:**

- IC Group LLC (UK),
- Representative Office of the UK company in Latvia IC Group LLC,
- ICG-seminar LLC (Ukraine).

**Ukrainian company having its head office in Kyiv**, where we meet our customers and partners.

**ICG's key customers** are businessmen from CIS countries, i.e. Ukraine, Russia, Moldova, Kazakhstan and other countries.



## ICG's BUSINESS DIRECTIONS:

- **Consulting:** incorporation companies in different countries, corporate taxation , programme of citizenship , advantageous suggestions for business , selection of the most effective solutions for asset structuring
- **Legal Services:** Ukrainian and international corporate law
- **Bank Assistance:** procedure of opening bank accounts , authorized signing bank's forms
- **Immigration Services:** consultation and realization service of participation in official citizenship and residence programs
- **Education Abroad:** service of selection of educational institutions and training programs for adults and children
- **Seminars:** organization and partnership of business events



## ICG TEAM

The Kyiv Office of ICG-seminar LLC employs 13 professionals having successful practical experience.





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[www.i-c-g.com.ua](http://www.i-c-g.com.ua)



## **Ms. IVANNA PYLYPIUK**

Managing partner of the International Consulting Group,  
founder of ICG-seminar LLC Ukrainian company

### **Education:**

- Master Degree in Political Science. M. P. Dragomanov National Pedagogical University
- Lecturer. A. Yu. Krymskyi Pedagogical College
- MIM KYIV, PMD mini MBA



## **Ms. IVANNA PYLYPIUK**

### **Professional Skills and Experience:**

- Development and implementation of business solutions using foreign entities.
- Implementation of business emigration projects.
- Management of the New Jurisdictions and Solutions Department.
- Legal support and follow-up of foreign entities.
- Consulting and assistance in opening of accounts in foreign banks.
- Author and lecturer of non-resident issues trainings.





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## **MR. SHANDALESOV VADYM**

- Director of ICG-seminar
- Advocate
- Partner of "All-Ukrainian bar association" Alliance “

### **Education:**

Institute of Economics and Law Krok



## Mr. SHANDALESOV VADYM

### Professional Skills and Experience:

- Civil law
- Administrative law
- Economic law
- Providing legal assistance in the adoption and probate
- Preparation of analytical reviews of legislation
- Development of projects of contracts, their legal expertise

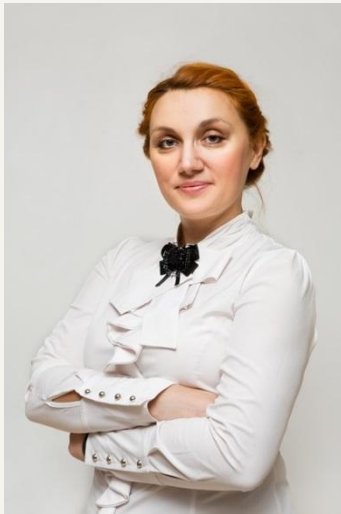






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## **Mrs. YULIYA IVASIUTYN**

Head of international legal department

### **Education:**

- Member of Ukrainian Bar Association
- Master of International Law Degree. Institute of International relations of T. Shevchenko National University of Kyiv.



Suite 4, Great Russell Street,  
London, WC1B 3BQ

## **Ms. YULIYA IVASIUTYN**

### **Professional Skills and Experience:**

- Consultancy in Ukrainian laws and statutory provisions: incorporation and registration of companies, relations with non-residents, real estate holding and sale.
- Consultancy in foreign laws and statutory provisions: taxation, incorporation and registration of companies, accomplishment of transactions, entering into agreements, agency relations.
- Legal support of residence permit and citizenship formalisation transactions.





**Ms. OLENA TRUKHINA**

Chair of the Legal Department at ICG-seminar LLC

**Education:**

- Lawyer Qualification Degree. Ukrainian National Academy of Internal Affairs
- Attorney at Law Qualification. Kyiv Municipal Qualification and Disciplinary Bar Committee.



## Ms. OLENA TRUKHINA

### Professional Skills and Experience:

- Analysis of company and tax laws of foreign jurisdictions
- Customer counselling in international tax planning issues
- Legal support and follow-up of non-resident companies
- Cooperation with foreign banks
- Legal support of account opening and KYC process





## **Ms. OLENA MELNYCHENKO**

IFRS-consultant

### **Education:**

- Since 2013: ACCA (the Association of Chartered Certified Accountants)
- IFRS Training Course, Institute of Financial Accountants
- Master Degree in Finance. T. Shevchenko National University of Kyiv.
- Bachelor Degree in Finance. Management and Finance Institute of T. Shevchenko National University of Kyiv.



## **Ms. OLENA MELNYCHENKO**

### **Professional Skills and Experience:**

- Accounting support of companies, including non-residents
- Automation of book-keeping and management accounting
- Services for security traders





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**Mr. Artem Demenkov**  
Specialist legal department

**Education**

- Master's degree in Business Economics and Logistics, University of Economics and Law KROK
- PMD mini MBA, MIM KYIV



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## Mr. Artem Demenkov

### Skills and experience:

- Monitoring changes in tax legislation of Ukraine and foreign countries
- Advice on asset protection with the help of foreign trusts and foundations
- Support the creation and operation of international holding structures
- Development partnership programs and client network



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## ICG – PARTNERS AND BUSINESS RELATIONS

ICG has an extensive network of foreign partners. Agreements have been signed with numerous law and accounting companies worldwide.

### **Our international partners:**

Ancroft Corporate Consultants (UK), Symeou & Konnaris LLC (Cyprus), MB Consultants (HK) Limited (Hong Kong), Lugano Corporate Services Ltd (Belize), NTL Corporate Services LTD (St. Kitts and Nevis) Labwealth.com Pte. Ltd (Singapore), Baltconsult LTD (Latvia) and other companies.



## ICG – PARTNERS AND BUSINESS RELATIONS

**ICG has entered into agreements and actively cooperates with foreign banks:** Valartis Bank (Lichtenstein), Bank of Cyprus (Cyprus), Rietumu Bank (Latvia), Verso Bank (Estonia), CIM Bank (Switzerland) and other banks.

**ICG-seminar is one of the leaders in the Ukrainian consulting and business education market** in terms of cooperation with foreign entities.



## ICG – PARTNERS AND BUSINESS RELATIONS

**We have established successful partner relations with**

- Various law firms and associations of attorneys,
- The Kyiv Chamber of Commerce and Industry (the association of Ukrainian businessmen),
- The Ukrainian Association of Attorneys,
- The Ukrainian Association of Lawyers
- Etc.



## ICG – Sustainable Growth and Robust Development:

- 2006 – incorporation of IC Group LTD UK in London.
- 2009 – launching of ICG representative's operation in Ukraine: new relations and partners, market development.
- 2010 – opening of the Office in Kyiv
- 2011 – incorporation ICG-seminar LTD consulting company
  
- Since 2012 – intensive cooperation with foreign banks.
- Since 2013 – offering of legal support services
- Since 2014 – development of the business emigration direction: assistance in obtaining of foreign residence permits and citizenship through investments
- 2014 – opening of the Representative Office in Riga (Latvia)
- Since 2015 – launch of the new business direction (*foreign education*).



## ICG – Events & Activities

ICG-seminar arranges original and partner workshops devoted to business in foreign countries, assets protection, investments, business emigration, etc. 425 projects, over 1,000 participants in 2014. Extensive geography of events: Ukraine (Kyiv, Odesa, Lviv, Dnipropetrovsk, Uzhgorod etc.), Latvia (Riga), and Germany (Dusseldorf) .



## ICG – Events & Activities

- **ICG-seminar** successfully collaborates with training companies from CIS countries.
- Our representatives are invited reporters and participants of such major specialised conferences as INTAX, BOSCO, MAXIMUS, etc.
- ICG's professionals are invited experts on TV (First Business Channel, Dukascopy tv).
- ICG has made numerous publications in Ukrainian printed media (Kontrakty, Lawyer & Law, Markets & Business, Marketing Media Review, Lawyer, Management in Practice, Ready Franchising Store and other periodicals).



## ICG – KYC System: Customer Identification

- **Ms. Ivanna PYLYPIUK and Ms. Olena TRUKHINA** have passed specific training in the partnership with European banks and banking institutions, such as **Latvia's Pasta Bank, ABLV Bank, Rietumu Bank** and others. They were trained online, at personal meetings and using special documentary forms provided by training banks.
- Due to permanent cooperation with foreign licensed agents and registrars, e-mail communications and personal contacts, ICG experts have good knowledge of all changes concerning typical governmental requirements applicable in different countries.



**Official Sources of Company Related Information:**

***[www.icg-seminar.com.ua](http://www.icg-seminar.com.ua)***

***[www.i-c-g.com.ua](http://www.i-c-g.com.ua)***

***Facebook:***

***<https://www.facebook.com/pages/ICG-seminar/193609420663500?fref=ts>***

ICG is the right partner of your choice: we have good knowledge of the Ukrainian market,  
and we know the way to work in Ukraine!





## Contacts in Ukraine

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