### **OFFER**

# (Top Shell, AkanishiGai, Rapana Venosa/Thomasiana, Rapa Whelk)

## Dear Sir!

On behalf of the company Chornomor Moreprodukt LLC, I express to you our respect and wish for the development and growth of your business!

The season of 2019 has begun, and we are ambitiously focused on getting a high result. As the largest Ukrainian exporter, we concentrate on the production of 900 tons of finished products. After the end of last season, we have invested a lot in our factory - we installed additional modern equipment, optimized production, increased our fleet, vehicle fleet and personnel. All this brought us to the leading position in the extraction and processing of Rapana meat. Today Chornomor Moreprodukt is a manufacturer of high-quality products and reliable partners for customers around the world.

I would like to ask you to check the distribution of the average size that we can offer with the price target presented below. We are open to dialogue and discussion of all your requirements and counter offers.

Scientific name: Rapana Venosa/Thomasiana Size information

Origin: Ukraine Catching area: Black Sea

Freezing: Block frozen (Not IQF)

2x10kg block - Packed in 20 kg master cartoons Packing:

2L, L, M, S, 2S Sizes:

Catching Time: From May to November, catch by divers.

**2L:** 13-25 pcs /kg **L:** 26-50 pcs /kg **M:** 51-70 pcs /kg **S:** 71-95 pcs /kg

**2S**: 96-140 pcs /kg

# What can we offer?

- 1. High quality. "It's better not to sell than to sell a bad product". Our company's philosophy is to achieve the highest quality product to meet the requirements of our Partners. We conduct tight controls at every stage from production to dispatch. We are honored to give you the opportunity to inspect our factory.
- 2. Packaging. In addition to standard packaging, from this year we have introduced reinforced five-layer corrugated boxes. Thus, the product will be delivered to you in complete safety.
- 3. Transportation. Our logistics department has been successfully working on all types of transport for many years. Air, sea or courier delivery on request. The experience of delivery allows us to quickly find solutions from any situations.
- 4. Quality service. We undertake the maximum number of formalities with transportation, customs clearance and logistics services for the convenience of our partners. Thus, you will receive only a positive impression of cooperation with our company.
- 5. Security. After signing the contract, we are in touch 24/7 and ready to answer all questions. You will always be aware of all the nuances of your order. At the request of your company, we will provide all the necessary documents and photos.
- 6. Price. We are interested in developing long-term and high-quality relations with foreign companies and are ready to offer a competitive price.

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For all questions you can contact the contacts listed below.

All counter offers and special requirements will be carefully considered! We hope for long-term and mutually beneficial cooperation!

Regards, **Commercial Director Chornomor Moreprodukt LLC Dmytro Solomein**