



Company Presentation

About

Consulting agency UkrAgroConsult has over 25-year expertise in agricultural markets of Ukraine and Black Sea region.

Our services:

- commodity markets analysis
- in-depth market research
- business consulting
- grain&oilseed conferences
- crop&business tours

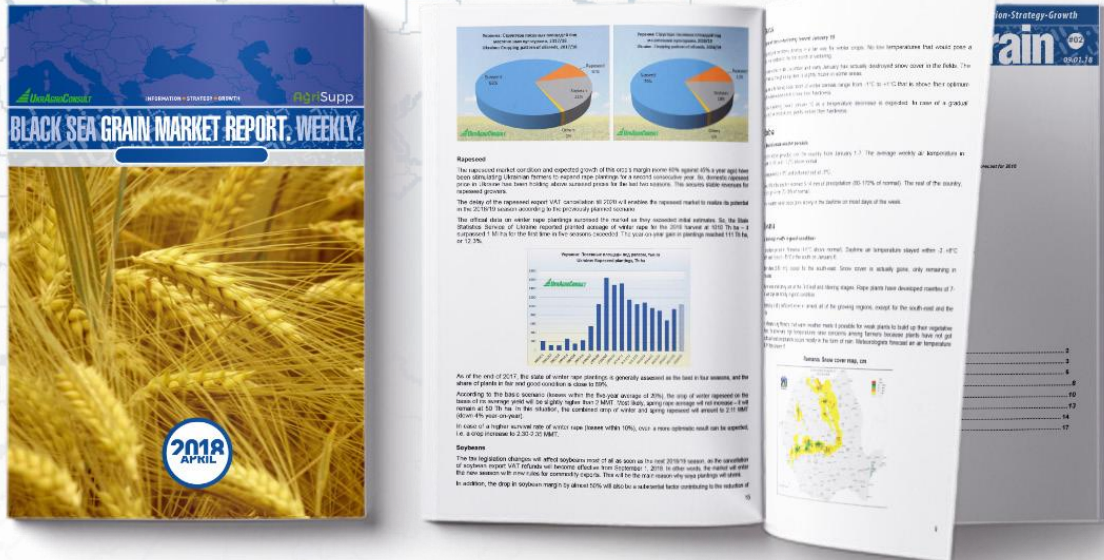
UkrAgroConsult's clients are represented by investors, banks, agriholdings, farms, leading international trading companies, government agencies, intergovernmental organizations.

About



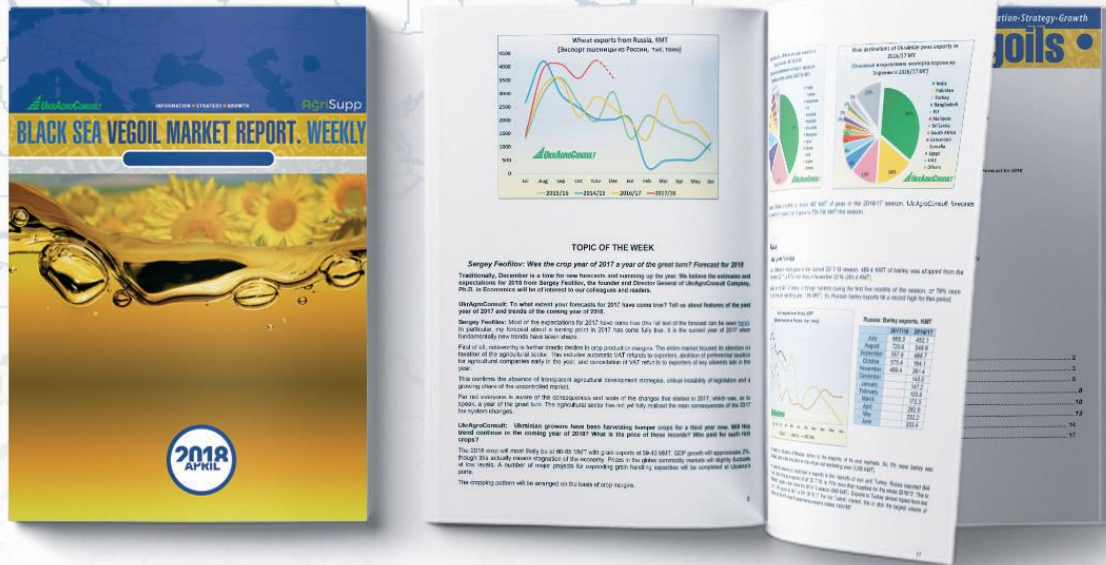
Watch online: <https://www.youtube.com/watch?v=SjoBbG8r-5g>

BLACK SEA GRAIN MARKET REPORT WEEKLY



**Grain and oilseed markets of the Region and countries of Central Europe
Ukraine, Russia, Kazakhstan, Bulgaria and Romania, Moldova.**

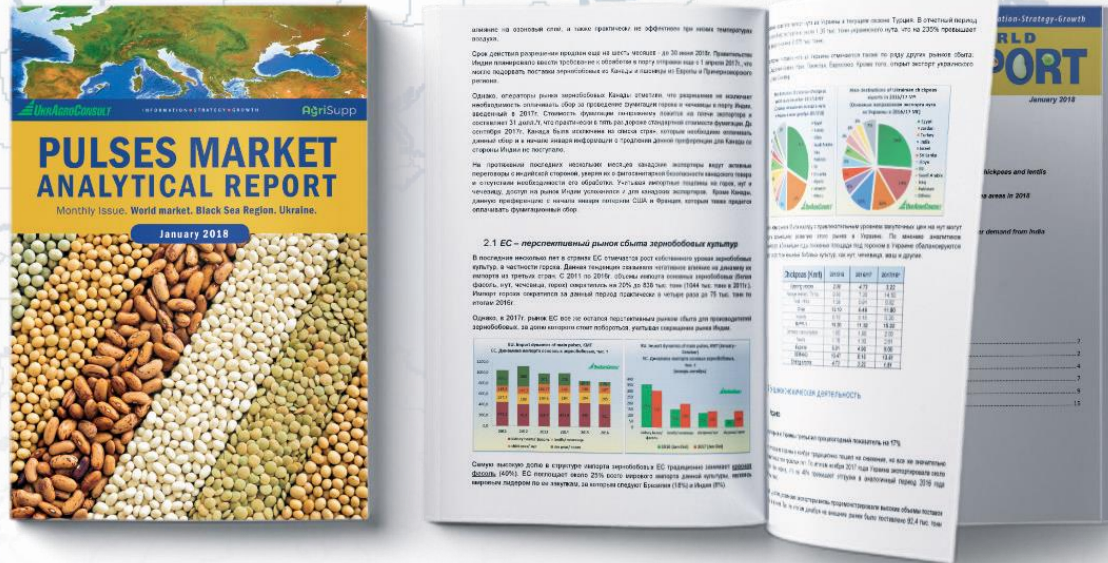
BLACK SEA VEGOIL MARKET REPORT. WEEKLY



Reports cover the following countries:

Ukraine, Russia, Bulgaria, Romania as well as Kazakhstan, Belarus and Moldova.

PULSES MARKET ANALYSIS. MONTHLY REPORT



Global, Black Sea and Ukrainian pulses market

AGRICULTURAL MARKET STUDIES – 2018



Our research, market analysis and advisory service is geared to assist you in your decision making.



GRAIN AND
PROCESSED
PRODUCTS



OILSEEDS,
VEGOILS AND
MEALS



LOGIS
TICS



INPUTS
MARKET



LIVESTOCK
SECTOR



FOOD
INDUSTRY



SPECIALIZED
MARKETS

AgriSupp
SUPPORTING DECISIONS

Agri markets on your fingertips.

Improve your decision-making
with a fast and reliable analytical tool



Follow the markets you need:

Cereals, Oilseeds and Vegoils, Pulses

Choosing a subscription which suits your needs

Wheat
Corn
Barley
Rye
Oats
Wheat flour



Sunflower seed
Rapeseed
Soybeans
Linseed
Soybean oil
Sunflower oil
Rapeseed oil
Meals



Peas
Lentils
Chickpeas
Kidney beans
Others



Our forecasts are trusted by
leading operators of the
agricultural markets
from over 50 countries



**Agri
producers**



Brokers



Analysts



Traders



Investors

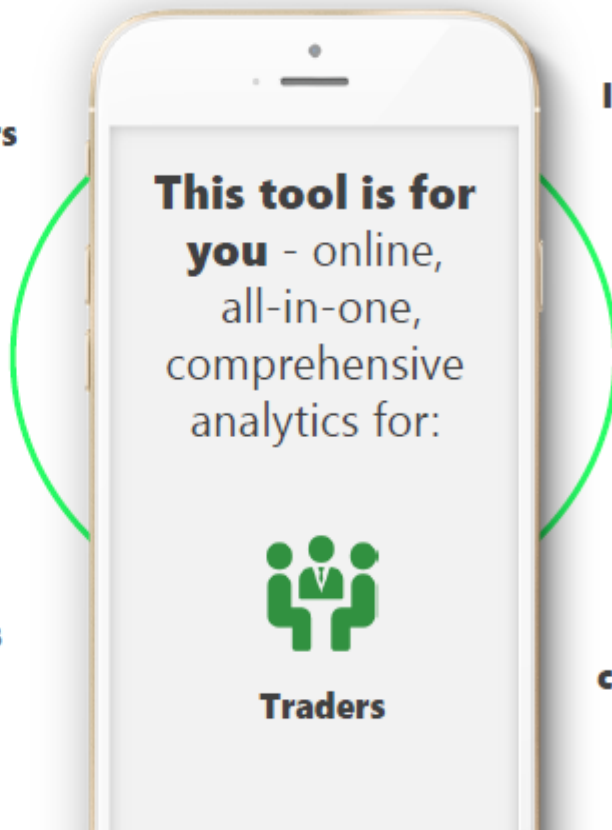


Banks



**Logistics
companies**

**This tool is for
you** - online,
all-in-one,
comprehensive
analytics for:



Crop Tours

Countries: UKRAINE, RUSSIA, KAZAKHSTAN, BULGARIA, ROMANIA

working out a route for visiting key crop cultivation regions

elaborating meetings schedule with agricultural producers and traders

insight into grain and oilseed growing practice

BUSINESS TOURS PROVIDE

visiting production facilities (processing plants, animal farms etc.)

visiting infrastructure facilities (silos, ports)

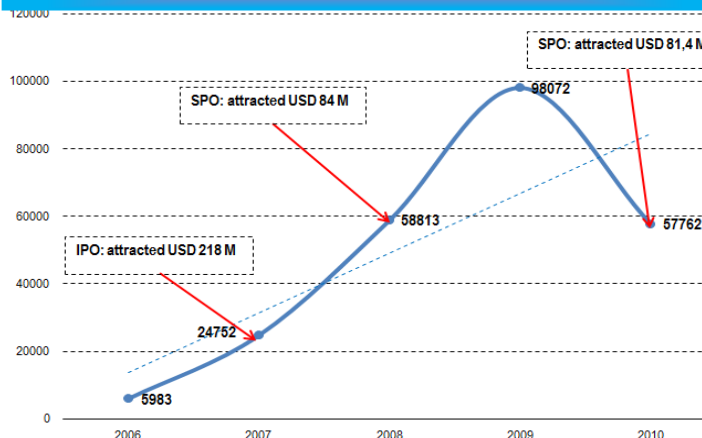
translator, hotel accomodation, transport

Business Consulting

- Company assessment
- Business Planning
- Strategic Planning
- Financial modeling

Company		Agrokultura					Myronivskiy KhliboProd					
Indicator/Year	Unit	2012	1H 2012	1H2013	2013	2011	2012	Q1 2012	Q1 2013	Q2 2012 (1H)	Q2 2013	
1 Land in possession	ha	254 400	254 400	226 800								
2 Storage capacity	tons/m3	292 500	292 500	292 500								
Income Statement												
3 Revenue	USD	110 049	25 735	28 338								
4 Change in biolog assets	USD	-5 074										
5 Government grants	USD	1 159	318	1 250								
6 Total revenue	USD	106 134	26 052	29 588	89 999	1 250 378	1 424 256	280 173	295 774	667 399	667 399	
7 Cost of sales	USD											
8 Gross profit	USD	106 134	26 052	29 588	-9 532	361 251	422 347	78 670	65 177	222 532	222 532	
9 Government grants	USD											
10 Operating Profit-Expenses	USD	-98 711	-9 297	-32 785	-25 055	-128 492	-143 953	-7 082	-4 120	-73 887	-73 887	
11 Financial Expenses	USD	-2 475	-550	-1 505	-3 348	-58 629	-61 879	-13 993	-17 650	-29 152	-29 152	
12 EBITDA (EBIT)	USD	7 423	16 755	-3 197	-37 936	401 085	468 000	84 000	73 000	120 000	120 000	
13 Income tax	USD	86	188	-309	-1 456	-2 760	-7 788	-1 474	-1 790	-3 206	-3 206	
13 Income/ Loss	USD	-18 077	4 465	-16 937	-48 498	259 355	310 916	47 891	35 899	169 784	169 784	
Balance Sheet												
14 Non-current assets	USD	154 457	157 868	148 858	120 552	1 135 615	1 486 860	1 486 860	1 523 208	1 486 860	1 486 860	
15 Current assets	USD	75 187	121 751	97 300	70 479	808 745	1 001 248	1 001 248	976 091	1 001 248	1 001 248	
						158 191 031	1 944 360	2 488 108	2 488 108	2 499 299	2 488 108	
						958	144 354	925 809	1 198 663	1 198 663	1 198 663	
						196	11 324	710 873	820 298	820 298	820 298	
						704	35 353	307 678	469 147	469 147	469 147	
						100 46 677	1 018 551	1 289 445	1 289 445	1 284 911	1 289 445	
						ie	true	true	true	true	true	
						783	-2 951	197 661	198 134	54 395	43 043	126 659

Cash balance: Kernel



Business Consulting

Company Assessment

- Service provides a Report reflecting company's past and present operations, effectiveness, financial feasibility and future plans
- UkrAgroConsult's recommendations for further improvement of operational procedures and business strategy

Business Planning

- Is the project worth investing in today?
- Business plan is developed based on the guidelines of International Standards of Business Plan drafting

Business Consulting

Strategic Planning

- UkrAgroConsult provides a complete strategy with valuation of potential operating and investment opportunities with
- Recommendations regarding the best choice available

Financial Modeling

- Service provides company assessment tool, forecasting tool and consolidated reporting tool
- We use financial modeling methods which are deployed by the leading global auditors

We are trusted by:

GLENCORE
INTERNATIONAL AG

CA CRÉDIT
AGRICOLE

TOEPPER

BÜNGE

European Bank
for Reconstruction and Development

AT
ACTAVA TRADING

NYSE Liffe

NIBULON

CME Group

GRUPPE BOUFFLET

RIETUMU
БАНК

WJ

Soyuz Ukraine

Arzinger

agrifert

VITERRA

1 FIRST
LOGISTICS
COMPANY

“УкРАГРОЛІЗІНГ”

GAVILON
Thrive On

FilhetAllard Maritime
MARINE INSURANCE BROKERS

SOJAM

PZU | PZU Україна
Страхова група

noble
group

ROMSPEED S.R.L.

INTL FCStone
Trading
FCStone Trading, LLC

NWG
New World Grain

ING

FINANSBANK
PROFIT FROM IDEAS

INTL FCStone
Commodity - Global Payments - Foreign Exchange - Securities

Cargill

Allseeds GROUP

ASTON
foods and food ingredients

INSPECTORATE

ECTP
Энгельхарт Украина

CHS

LouisDreyfus

OR-SAN
GROUP

Silo
Bag

Bayer CropScience

ZERNO
TRADE

WHEN YOU NEED TO BE SURE
SGS

IFC International
Finance Corporation
World Bank Group

VÄDERSTAD

УКРТЕХНОФОС
ІНТЕГРАЦІЙНЕ ВИРОБНИЧО-КОМЕРЦІЙНЕ ПІДПРИЄМСТВО

TORNUM

БАНК ФОРУМ
Commerzbank Group

Crop forecasts, agricultural markets, pricing
S&D of grains and oilseeds in the Black Sea Region and worldwide
Export/import statistics
Agricultural market research
Market reports
Analysis of trends in capitalization of Ukrainian agricultural holdings
Business consulting

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